



2nd Greek Online Gaming Day

22 Φεβρουαρίου 2023

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AGENDA

10:00 – 11:30

WELCOME

Grigorios Leonidis,

Managing Director, CLEON Conferences & Communications

COORDINATOR

Antonis Papagiannidis,

Lawyer, Journalist

INTRODUCTORY SPEECHES

Christos Panagopoulos,

Chairman of the HGA - Hellenic Gaming Association

Adonis Georgiadis,

Minister of Development & Investment

George Mavrotas,

General Secretariat of Sports, President of The National Platform for Sport Integrity (E.P.ATHL.A)

Giorgos Vassiliadis,

Deputy Secretary of SYRIZA PROGRESSIVE ALLIANCE

Dimitrios Ntzanatos,

Chairman, Hellenic Gaming Commission

Speech title: *"Online Gaming Market: Timely and Effectively Addressing the Challenges of an Extremely Dynamic Market"*

Giorgos Pitsilis,

Governor IAPR (*Independent Authority for Public Revenue*)

11:30 – 12:00

PANEL I: GREEK ONLINE GAMING MARKET – VISION FOR 2025

- Brief presentation of the current market data
- Operators and regulator discuss international trends
- Focus on business, market size, trends and future growth

Dimitrios Papadopoulos,

Chief Operations Officer - Hellenic Gaming Commission

Speech title: *“Greek Gaming Market: Recent Developments, Opportunities and Threats”*

Thomas Tzokas,

Founder & CEO, winmasters

Speech title: *“Online Gaming Contribution to the Greek Market & Future Perspectives”*

12:00 – 12:30

PANEL II: TAXATION – HOW MUCH IS TOO MUCH?

The impact of the current tax policy (GGR tax, corporate tax) on sustainability of existing operators, solutions, lack of coordinated and long-term strategy for improving competitiveness of Greece in the IT sector in general (cf. developments in Malta)

Teemu Lehtinen,

Country Manager, Oddsium Hellas

Speech title: *“Taxation for better channeling of online gambling”*

Morten Ronde,

Danish Online Gambling Association,
Managing Partner Nordic Gambling

12:30 – 12:45

Break

12:45 – 13:30

PANEL III: INVESTMENT OPPORTUNITIES & CHALLENGES

Vasilios Kiritsis,

Chartered Accountant - Chartered Auditor

Speech title: *“The Participation of Gaming in Public Revenue”*

Panagiotis D. Alexopoulos,

Professor University of Peloponnese Department of Sport
Organization and Management

Kyriakos Fourniadis,
Managing Director South East Europe @ Better Collective

13:30 – 13:45

SPEECH

Josip Tolić,

Head of Regulatory & Government Affairs, Aircash

Speech title: *"FinTech: An important Partner for a better Online Gaming Market!"*

13:45 – 14:30

Light Launch

14:30 – 14:45

SPEECH

Panayotis Maskell,

Legal Representative, Plumo LTD Athens Branch

14:45 – 16:15

PANEL IV: FUTURE OF ONLINE GAMING REGULATION IN GREECE

Focus on regulatory pipeline, learnings from the regulation after the first year, best practice from abroad, better enforcement of compliance and policing of illegal gambling

Antonios Alexiou,

Head of IT Directorate - Hellenic Gaming Commission

Yiannis Economakis,

Legal Counsel, HGA - Managing Partner, I. Economakis & Partners Attorneys-at-Law

Speech title: *"Commercial Communication for the online gaming providers: The need for reforming the regulations, recent developments and the black-market operators' commercial communication"*

Konstantinos Maragkakis,

EEA CEO Paysafe Payment Solutions Ltd

Andrew Gellatly,

Executive Director, Alderney Gambling Control Commission

Krister Malm,

Founder and CEO, Oddsium

16:15 – 16:30

Manolis Melampianakis

Fraud & Cyber Security Engineer, DTI-Solutions

Speech title

“Online Fraud Management. IS NOT A GAME. Key Solutions for Protecting Your iGaming Business from Online Fraud”

16:30 – 16:45

Vasiliki Panousi,

Manager - EU Affairs, EGBA

Speech title

“Safer gambling in Europe: identified gaps and key-initiatives”

16:45 – 18:15

PANEL V: SAFE GAMING – THE MIDDLE ROAD

Operators, foreign experts and regulator discuss about implementation of rules foreseen in the law and regulation

George Mavrotas,

General Secretariat of Sports, President of The National Platform for Sport Integrity (E.P.ATHL.A

Speech title: *“Joining forces against manipulation of sport competitions”*

Vasileios Papakostas,

Director of Hellenic Police HQ Cybercrime Division, Police Colonel

Eleni Glinou,

Head of Compliance Directorate - Hellenic Gaming Commission

Katia Koxenoglou,

Vice President & Managing Director of Atromitosfc, Deputy President of SuperLeague

Speech title: *“The contribution of betting company sponsorships to football”*

Panagiotis Skylas,

Chief Compliance and Information Security Officer, Novibet

Speech title: *“How customers can identify the responsible operator?”*